







Federal Home Loan Bank of Indianapolis

## **Letters of Credit**

#### **Definition**



Federal Home Loan Bank of Indianapolis

#### Letter of Credit

- Irrevocable commitment of FHLB to pay regardless of what happens with the underlying transaction
- If drawn, payment is made to the trustee as LC beneficiary
- Used to credit enhance bonds or other transactions to a AAA rating

#### **Uses for Letters of Credit**









- Housing finance or commercial economic development that benefit low- and moderate- income families or are located in low- and moderate-income neighborhoods
- Purchase mortgage loans or servicing rights w/ LC as a performance bond
- Collateralization of public unit deposits
- Member interest rate swaps and asset-liability management
- Housing Finance Authorities (Housing Associates) may also use LCs

#### **Types of Letters of Credit**



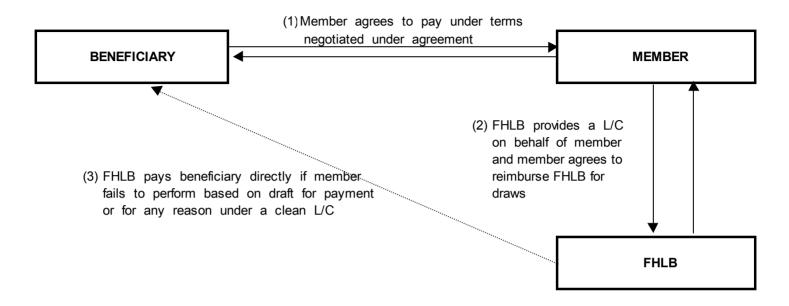






- Standby Letter of Credit (SLC)
  - Only drawn upon in case underlying transaction does not perform
- Direct Pay
  - Bond trustee draws directly on FHLBI for principal and interest payments.

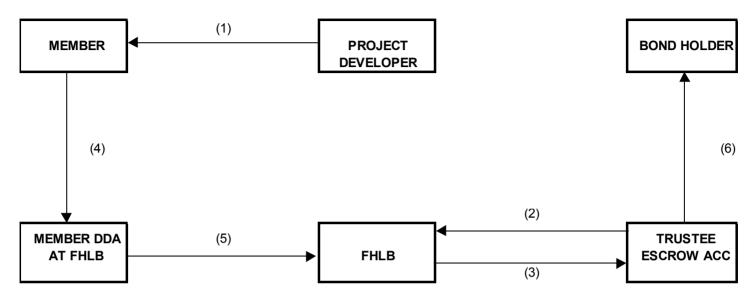
#### STANDBY LETTER OF CREDIT STRUCTURE



- (1) The member negotiates terms under which payments will be made for a specific transaction. In order to enhance credit quality/performance under the agreement, a letter of credit may be requested by the beneficiary.
- (2) The member may obtain a FHLB Standby Letter of Credit as direct support of its ability to perform.
- (3) Standby letters of credit are generally issued on a "Clean" basis, meaning that payouts are made under the submission of a properly documented draft.

<sup>\*\*\*\*\*</sup> Under normal circumstances, a standby letter of credit is not expected to be drawn upon.

### DIRECT PAY LETTER OF CREDIT STRUCTURE AND CASH FLOW



- (1) Project developer/owner makes regularly scheduled principal and interest payments.
- (2) One day prior to the payment date a draft against the L/C is presented to the FHLB by the Tru
- (3) On the payment date the FHLB will forward funds to the Trustee.
- (4) The member funds a demand deposit account with the FHLB from project developer payments.
- (5) The FHLB will debit the members account for the payment amount.
- (6) On the due date the Trustee will apply scheduled payments.

\*\*\*\*Under the Direct Pay Letter of Credit structure, regularly scheduled interest payments in addition to unscheduled paydowns or putbacks are made by the FHLB to the Trustee.

#### **FHLBI Letter of Credit Fees**







- Inexpensive way to fund housing or economic development at "AAA" credit rates
- Annual fee of .37% of LC face amount plus administrative draw fees
- ◆ Annual fee of .20% of LC face amount plus administrative draw fees, if CIP eligible

#### **Accessibility of FHLB L/C's**









- ◆ General Member credit requirements
  - Collateral, stock, borrowing limitations
- Application Submission
- Documentation requirements
  - App, Confirmation, Reimbursement Agreement, others as required
- CIP Eligibility
  - CIP application subject to Community Investment Div. approval

#### **Benefits of FHLB L/C's**



- ◆ AAA Rating of FHLBank by S & P
- Increased marketability
- Facilitate lower interest rates/cost of debt
- Competitive fees
- Utilizes the efficient collateralization procedures of the FHLBanks

#### **Legal Issue: IRS Code 149(b)**









- Whether an FHLB LC constitutes a guarantee of the U.S. Treasury and thereby invokes the 149 "double-dip" provision
- Effectively limits LC use only to multifamily housing when tax exempt bond financing is used
- Bond counsels reluctant to issue favorable opinions for tax-exempt commercial and economic development

#### **Private Letter Ruling**









- FHLBanks funding costs of IRS Private Letter Ruling (PLR)
- ◆ Submitted to IRS in April 2002

#### **Basis of PLR**



- FHLBanks should be treated as private financial institutions and not instrumentalities for purposes of IRS Code 149(b)
- No federal funds or taxpayer dollars are used in FHLBank's operations (no "double-dipping" of taxpayer support occurs)
- ◆ FHLBank LCs should receive same treatment as Freddie, Fannie and Farm Credit Banks

#### **Importance of PLR**



- Clarifies law so that bond counsels will issue opinions
- Enables tax-exempt municipal bonds with FHLBank LC credit enhancement for economic development to go forward
- Provides vehicles for community bank members to participate in municipal bond finance

# **Examples of economic development** projects









- Infrastructure improvements
  - Sidewalks, streets
- Public facilities
  - Libraries, correctional facilities
- Schools
- Manufacturing facilities



#### **Current Status**









- Currently under review of IRS, no indication of outcome or timeframe
- ◆ If PLR is withdrawn, FHFB supports resolving the issue legislatively

